

Final emails Oct 22-23

#1

Thank you, Val., I sent you my response Monday as I let you know. After reading your email from Tuesday, I feel my letter covered your request. Happy to discuss.

I'd like to confirm turning your coaching access off, verses finishing your 9 months. Thank you. I do appreciate you and the time we spent working together

#2

Richard, do you thank me for the 9 months I pre-paid the coaching service and not going to use it, so you get to keep the money? Is it what you thank me for?

The service does not meet the expectations you set up in the beginning. Your magic bullet postcards is a waste of money even when mailed to the usleadlist, which is an additional huge waste of money, not yours, but your students. You should stop promoting this!

Since you are not giving me the refund, I'm going to make the case public and let your other current and future students become aware of my experience with you.

#3

Ok, if that's the case I will need to close your Roopodia account, with no way to use your credit from the unused coaching. Are there any products you want to keep?

Saddened by your decision.

To clarify. I want you to use the credit from the unused portion of your coaching commitment.

I don't want to "figure out" how you can get access to online products you bought — without online access to Roopodia. I don't want to close your access to Roopodia. I don't want to blacklist and block you.

But you have said twice your intent is to defame and bad mouth and hurt me. So, if that is the case, I have no choice.

I take it personally. The reason I did not choose to modify my guarantee and refund policy is your excuses for requesting it, attacking me, saying you got no value...

that the time and extra things I did to help and please you were worthless...

that you will hurt my rep if I don't submit to your demands...

that your program, training, and support did not help you collect \$24,000 flipping your first deal...

that my "program" is ONLY about 1) buying and selling houses 2) with terms 3) using private money 4) finding them with postcards, 5) capturing an average profit, 6) within an average timeframe, 7) within the average number of leads ... etc. and success is only narrowly defined by strict "how" criteria... verses actual results.

There is a reason for setting a goal to close 4 deals in 12 months and NOT one deal every 3 months. There is setup time. You need to learn, take action, get experience and improve. You learn what works and what doesn't for you and your market.

The only way to fail is to quit. However, you can decide to change the goals you committed too. And stop or quit or change direction. That is your power. But own it.

How you went about this refund request and continue to do so sabotaged your alternative options for creating a satisfactory result for yourself.

I don't even know what your goal is now. I don't know what would make you happy. I offered a generous option and "cut and dry to the letter" option. You rejected both.

I still struggle with this because I care about you. It bothers me. I let it affect my thinking as an unresolved issue. It is taxing on me.

We worked on a lot of offers. You only got one accepted. Did you sabotage getting any more of them accepted? Based on the demanding and aggressive personality I have experienced, likely so. Based on being new, of course.

Do you need to improve your sales skills? Yes. More important is your HABEES. You have given up on taking personal accountability for your results. Your intent for that is to play victim, thinking that help you with not keep your commitments to me and yourself.

I'm not willing to enable that.

You say (and maybe truly believe) things that are just not true. This is sabotaging your ability to succeed at getting what you want.

What we usually do in coaching is fix these inner game issues as they present themselves. We all go through this crap.

But if you quit your program and then reveal to us the real inner game problems 4 months later, during a refund request, it's kind of too late.

Now, for one final time... is there anything I can do so we part as friends? What specifically? If it's fair to both of us, I will do what I can to meet your wishes.

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